SHERKETY BYTES ALIGN

Moving From ERP Discovery to Module Evaluation

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Starting on ERP Discovery Pages and Identifying What to Compare

Start with the broad ERP discovery pages in Sherkety ERP & Website Platform before opening individual module pages. These pages help you understand the full ERP offer at a high level, so you can decide which areas deserve a closer look. If you already reviewed offer-level differences in Comparing Website and ERP Offers for Business Needs, use that as your starting point for narrowing your focus.

On these discovery pages, look for navigation links and grouped sections that point you toward **Accounting**, **HR**, **Inventory**, **Purchasing**, **Sales & CRM**, and **Reporting**. You may reach them from ERP landing pages, app category sections, or module cards in the ERP apps catalog. The goal here is not to inspect every feature yet. Instead, use the page structure to identify which business areas match your current needs.

Platform-level evaluation is broader than module-level evaluation. On discovery pages, ask questions like:

- Does this ERP fit my business size?
- Does it appear suitable for my industry or operating model?
- Do I need a full rollout or only selected modules?
- Which departments would use it first?

Once you move into a module page, your questions become more specific:

- Which daily tasks does this module cover?
- Who will use it?
- What approvals, dashboards, or reports are shown?
- How does it connect to other business areas?

A practical flow is:

1. Open an ERP discovery or category page.

2. Shortlist the module pages that match your business priorities.
3. Compare detailed workflows on those module pages.

[SCREENSHOT: ERP discovery page showing links or cards for Accounting, HR, Inventory, Purchasing, Sales & CRM, and Reporting]

This keeps your review focused and prevents you from getting lost in feature lists too early.

Choosing Which Module Pages to Open First

Choose your first module pages based on the business problem you need to solve, not on which page has the longest feature list. Sherkety ERP & Website Platform presents ERP areas in ways that help you sort by function, department, or operational need. Use those groupings to decide where to begin.

A simple way to match goals to module pages is:

Business goal	Module page to open
Improve financial control	Accounting
Organize employee operations	HR
Track stock and warehouse activity	Inventory
Manage suppliers and buying	Purchasing
Improve sales follow-up and quotations	Sales & CRM
Monitor KPIs and performance	Reporting

As you browse discovery pages, pay attention to how links are grouped. If modules are organized around departments, start with the department under the most pressure. If they are grouped by pain point, choose the page closest to the issue you are trying to fix, such as delayed invoicing, stock shortages, weak sales follow-up, or limited reporting visibility.

You do not always need to start with one page only. If your challenge crosses departments, open a connected set. For example:

- Review **Sales & CRM + Inventory + Purchasing** if you want smoother order fulfillment
- Review **Accounting + Sales & CRM** if you care about quotation-to-invoice flow
- Review **HR + Reporting** if workforce visibility matters as much as HR processes

Treat **Reporting** differently from the other pages. It is often most useful when reviewed alongside operational pages, because dashboards and metrics only matter if they reflect the work happening in Accounting, HR, Inventory, Purchasing, or Sales.

[SCREENSHOT: ERP apps or category page with modules grouped by business function]

If you are unsure where to begin, open the page tied to the most urgent business bottleneck first, then add the pages that connect to it.

Reviewing Accounting, HR, and Inventory for Core Operations

When you open the **Accounting**, **HR**, and **Inventory** pages in Sherkety ERP & Website Platform, focus on complete day-to-day workflows rather than isolated feature names. These three areas often support the core operations of finance, people management, and stock control, so they are worth reviewing carefully.

On the **Accounting** page, look for signs that the module supports the full finance cycle. Useful topics include:

- Invoicing
- Payments
- Bank reconciliation
- Tax handling
- Financial reporting

Instead of asking whether invoicing exists, check whether the page shows how invoices move through the process, how payments are tracked, and whether reporting appears built into the workflow.

On the **HR** page, review whether it covers the employee journey in a practical way. Look for:

- Employee records
- Recruitment
- Time Off
- Attendance
- Payroll-related capabilities
- Manager or employee self-service

This helps you judge whether HR is limited to recordkeeping or whether it supports daily work for both HR staff and employees.

On the **Inventory** page, pay attention to operational movement and stock visibility. Look for references to:

- Stock moves
- Warehouse visibility
- Replenishment
- Lot or serial tracking
- Transfers between locations

These details matter more than a simple statement that stock can be tracked.

Across all three pages, compare how Sherkety ERP & Website Platform presents:

- Automation
- Approval steps
- Dashboards
- Role-based access

Those elements strongly affect usability. A page that clearly shows approvals, alerts, and role-specific views usually gives you a better picture of how the module will work in real daily use.

[SCREENSHOT: side-by-side review of Accounting, HR, and Inventory module pages]

For deeper module-specific reading, continue with Evaluating Accounting Capabilities and Pricing, Exploring HR Module Overview and Business Fit, and Exploring Inventory Visibility and Warehouse Overview.

Reviewing Purchasing, Sales, and Reporting for End-to-End Process Fit

The **Purchasing**, **Sales & CRM**, and **Reporting** pages are especially important when you want to understand how work moves across teams. In Sherkety ERP & Website Platform, these pages should help you judge whether buying, selling, and decision-making are connected or handled as separate activities.

On the **Purchasing** page, review the buying process from supplier interaction through goods receipt. Look for:

- Vendor management

- Request for quotation flow
- Purchase order flow
- Approval steps
- Receipt matching with inventory

A strong page will show how purchasing decisions become actual stock activity, not just how orders are created.

On the **Sales & CRM** page, focus on the path from lead to revenue. Useful areas to inspect include:

- Lead or opportunity handling
- Quotation creation
- Order confirmation
- Pricing rules
- Invoicing handoff to accounting

This helps you see whether the page supports the full quote-to-cash process rather than only contact tracking or quotation entry.

On the **Reporting** page, inspect how information is presented for decision-making. Look for:

- Dashboards
- Filters
- Saved views
- Exports
- Cross-module metrics

Reporting is most valuable when it combines information from multiple business areas. If the page only speaks in general terms, look for examples tied to finance, sales, stock, procurement, or workforce performance.

As you compare these pages, check whether they clearly show handoffs:

- **Purchasing** connecting to **Inventory**
- **Sales & CRM** connecting to **Accounting**
- **Reporting** pulling from operational areas

[SCREENSHOT: module pages showing process links between Purchasing, Sales & CRM, Inventory, Accounting, and Reporting]

That process continuity is often more important than the number of listed features, because it tells you whether Sherkety ERP & Website Platform supports real end-to-end work.

Comparing Module Pages as a Connected ERP System

After opening the module pages that matter to you, compare them in a consistent way. The easiest approach is to create a simple comparison grid with the module names as columns: **Accounting**, **HR**, **Inventory**, **Purchasing**, **Sales & CRM**, and **Reporting**. Then fill in the same types of notes for each page.

Use categories like these in your grid:

What to capture	What to look for on each module page
Business process covered	The main work the page says the module supports
Primary users	Finance team, HR team, warehouse staff, buyers, sales team, managers, executives
Upstream dependencies	What needs to happen before this module is used
Downstream dependencies	What this module passes to another area
Automation or approvals	Alerts, approval steps, workflow triggers, dashboard actions

For example, your notes might show that **Sales & CRM** creates quotations and confirmed orders, then passes invoicing activity toward **Accounting**. Or you may note that **Purchasing** updates stock activity in **Inventory** after goods are received. These links are often more useful than standalone feature descriptions because they show how departments work together.

Keep your evaluation criteria the same across every page. Compare each module on points such as:

- Workflow depth
- User roles involved
- Approval visibility
- Reporting visibility
- Cross-module handoffs
- Day-to-day operational fit

[SCREENSHOT: comparison worksheet or notes table for six ERP module pages]

This method makes it easier to spot gaps. A page may look strong on its own, but if it does not clearly connect to the rest of your process, it may not be the right first priority. If you need help reaching the right module pages in the first place, revisit Browsing the ERP Apps Catalog or Evaluating ERP Modules From Catalog to Detail Pages.

Avoiding Common Mistakes When Moving from Discovery to Module Evaluation

A common mistake is opening too many module pages at once and treating them all as equally urgent. If everything looks relevant, go back to the ERP discovery page in Sherkety ERP & Website Platform and rank your business problems first. Decide what matters most right now: finance control, hiring and attendance, stock accuracy, supplier purchasing, sales follow-up, or management reporting. Then reopen only the pages tied to those priorities.

Another mistake is judging a module page in isolation. A page may look strong on its own but still leave an important gap if it does not explain what happens before or after the process. Watch for missing handoffs such as:

- **Sales & CRM** without a clear path to **Accounting**
- **Purchasing** without visible links to **Inventory**
- **Reporting** without examples from operational areas

Feature counting is another trap. A long list of tools can look impressive, but it does not tell you whether the module supports a complete workflow. Shift your attention toward:

- End-to-end process steps
- User roles involved
- Approval points
- Dashboard visibility
- Reporting outputs

If **Reporting** feels too general, do not dismiss it immediately. Instead, check whether the page shows module-specific metrics, such as finance results, workforce trends, stock performance, procurement activity, or sales outcomes. Reporting becomes much easier to evaluate when you review it beside the operational pages it depends on.

[SCREENSHOT: example notes showing urgent priorities and module handoffs]

If you need to step back and reframe your choices, return to Using ERP System Landing Pages to Evaluate Offerings or Exploring ERP App Categories and Module Entry Points. Those pages help you narrow the field before you compare details again.

Overview

This stage of the buying journey is about moving from broad ERP interest to focused module review inside Sherkety ERP & Website Platform. You are no longer asking only whether the ERP looks suitable overall. Instead, you are deciding which module pages deserve detailed attention and how those pages fit together as one connected business solution.

The most useful path is to begin on ERP discovery pages, then open the module pages that match your highest-priority business needs. From there, compare what each page says about workflows, users, approvals, dashboards, and reporting. The key module destinations are:

- **Accounting**
- **HR**
- **Inventory**
- **Purchasing**
- **Sales & CRM**
- **Reporting**

As you review them, keep the difference between discovery and evaluation clear:

- Discovery helps you understand the overall ERP offer
- Evaluation helps you judge whether a specific module supports real work in your business

This document fits after Comparing Website and ERP Offers for Business Needs, where you already narrowed the choice between broader offer types. Here, the focus shifts to selecting module pages and comparing them in a structured way.

A good module review in Sherkety ERP & Website Platform should answer questions such as:

- Which business process does this page cover?
- Which team will use it most?

- What other modules does it connect to?
- Does the page show workflow depth or only feature labels?
- Can I compare it fairly with the other module pages?

By the end of this stage, you should have a shortlist of module pages and a clear comparison method, ready for the next part of the journey: Understanding Erp Discovery Entry Points and Buyer Journeys.

Prerequisites

Before using this comparison approach in Sherkety ERP & Website Platform, make sure you have already done the earlier discovery work. You do not need any admin access or setup steps, but you should have enough context to recognize which ERP areas matter to your business.

It helps if you have already:

- Reviewed the broad ERP offer in Discovering ERP Products and Packages
- Browsed module entry points in Browsing the ERP Apps Catalog
- Compared broader offer types in Comparing Website and ERP Offers for Business Needs
- Looked at ERP landing pages in Using ERP System Landing Pages to Evaluate Offerings

You should also have a basic idea of your current business priorities, such as:

- Better invoicing and finance visibility
- Stronger employee and attendance processes
- More accurate stock control
- Better supplier purchasing flow
- Improved sales follow-up and quotations
- Clearer dashboards and KPI reporting

If you are still unsure how to move around the public pages, these guides may help first:

- Browsing the Sherkety Public Website
- Using Header Menus and Footer Links
- Understanding Breadcrumbs and Page Location

Bring simple notes with you as you browse. You will get more value from this stage if you can record, for each module page, the process covered, the main users, and any visible links to other modules. That preparation makes the next document, Understanding Erp Discovery Entry Points and Buyer Journeys, much easier to follow.