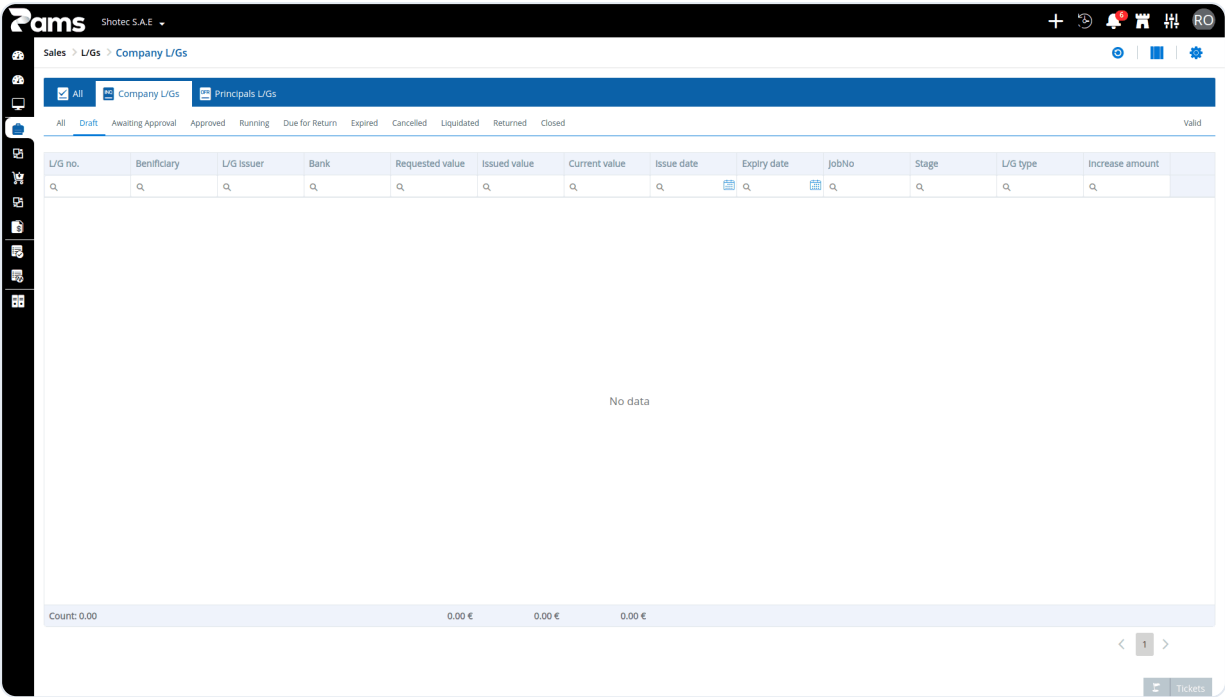


Company Letters of Guarantee

August 2, 2026

Company Letters of Guarantee

Applications > Sales > Letters Of Guaranties



company

Overview

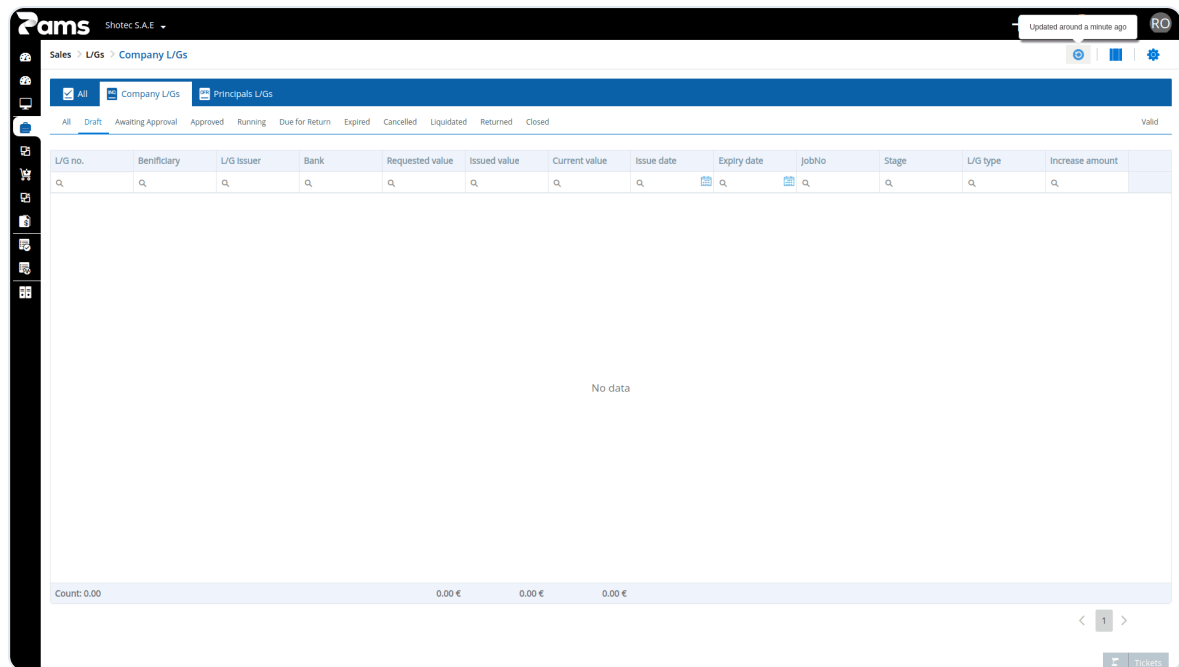
Use the Company Letters of Guarantee screen to review company L/G records and principal L/G records in one place. Sales representatives, Account Managers, finance officers, purchasing officers, and project managers can use the available list views to monitor L/G information, including the L/G number, beneficiary, issuing bank, requested value, issued value, and currency.

The screen is intended for reviewing and organizing existing L/G information. The available controls support layout management, list-column selection, updating the displayed information, and exporting the current list.

Settings

Before reviewing or exporting L/G information, set up a suitable list layout for your role. The screen provides layout controls, but it does not show company or L/G master-data settings.

1. To use the default list arrangement, select **Standard Layout**.



company

2. To create a personal arrangement of the visible information, select **Add Layout**. Enter a value in **Layout name**, then select **Save**.
3. To change the columns displayed in the current list, select **Columns Chooser**. Choose the columns required for your review, such as L/G number, beneficiary, L/G issuer, bank, requested value, issued value, and currency.
4. Decide whether to retain or discard layout changes:
 - Select **Update Current** to save changes to the active layout.
 - Select **Cancel** to leave the current action without saving.
 - Select **Delete Current** to remove the active layout.
 - Select **Delete** when prompted to confirm deletion.

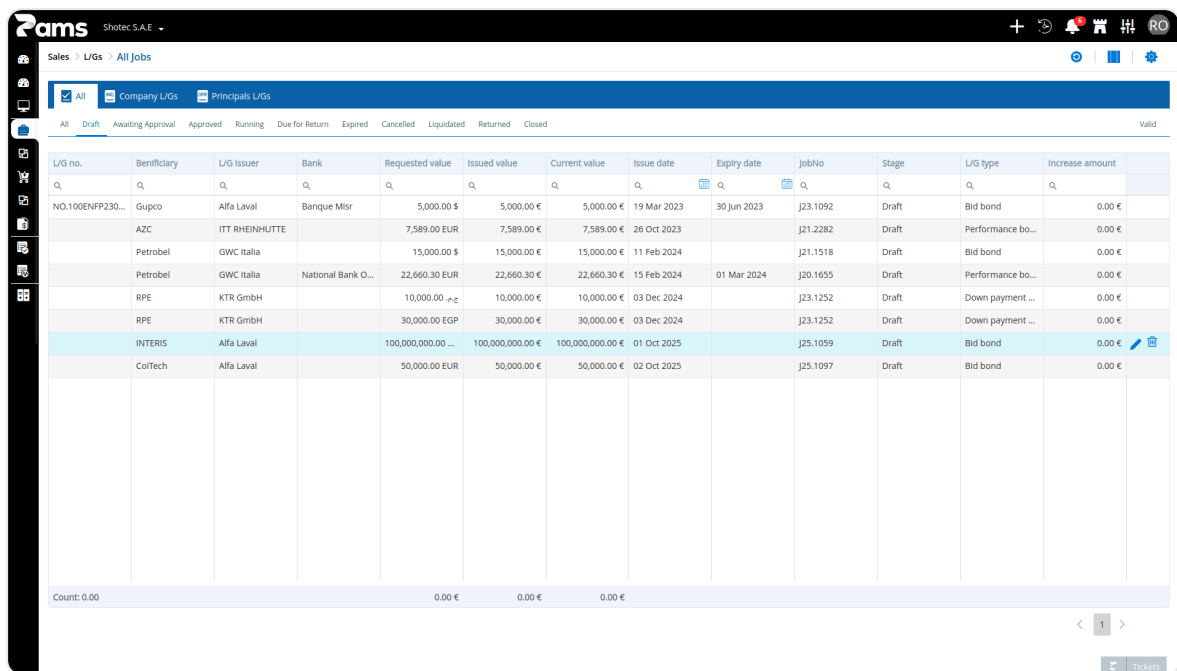
Note: The available layout controls organize the list view only. The screen does not provide fields or actions for creating, approving, issuing, or closing an L/G

record.

Tip: Use a clear **Layout name** that identifies the business purpose, such as “Finance L/G Review” or “Sales L/G Follow-up”.

Workflow

1. Start from the business workspace and open **Sales**, then select **Company L/Gs** to review company letters of guarantee.



L/G no.	Beneficiary	L/G issuer	Bank	Requested value	Issued value	Current value	Issue date	Expiry date	JobNo	Stage	L/G type	Increase amount
NO.100ENFP230...	Gupco	Alfa Laval	Banque Misr	5,000.00 \$	5,000.00 €	5,000.00 €	19 Mar 2023	30 Jun 2023	J23.1092	Draft	Bid bond	0.00 €
AZC	ITT RHEINHUTTE			7,589.00 EUR	7,589.00 €	7,589.00 €	26 Oct 2023		J21.2282	Draft	Performance bo...	0.00 €
Petrobrel	GWC Italia			15,000.00 \$	15,000.00 €	15,000.00 €	11 Feb 2024		J21.1518	Draft	Bid bond	0.00 €
Petrobrel	GWC Italia	National Bank O...		22,660.30 EUR	22,660.30 €	22,660.30 €	15 Feb 2024	01 Mar 2024	J20.1655	Draft	Performance bo...	0.00 €
RPE	KTR GmbH			10,000.00 €	10,000.00 €	10,000.00 €	03 Dec 2024		J23.1252	Draft	Down payment ...	0.00 €
RPE	KTR GmbH			30,000.00 EGP	30,000.00 €	30,000.00 €	03 Dec 2024		J23.1252	Draft	Down payment ...	0.00 €
INTERIS	Alfa Laval			100,000,000.00 ...	100,000,000.00 €	100,000,000.00 €	01 Oct 2025		J25.1059	Draft	Bid bond	0.00 €
CoTech	Alfa Laval			50,000.00 EUR	50,000.00 €	50,000.00 €	02 Oct 2025		J25.1097	Draft	Bid bond	0.00 €

Count: 0.00 0.00 € 0.00 € 0.00 €

company

2. Decide which L/G population you need to review:
 - Select **All** when you need the combined L/G list available on the screen.
 - Select **principals lgs** when you need to review L/G records associated with principals.
3. Search for the required record or group of records using **Search**. Review the list columns shown in your active layout, including L/G number, beneficiary, L/G issuer, bank, requested value, issued value, and currency.
4. If the displayed data needs to be refreshed, select **Update (icn-update)**. Recheck the list after the update before relying on values for customer, bank, purchasing, or project follow-up.

5. Decide whether the current screen layout provides enough information:
- If the required information is visible, continue reviewing the list.
 - If important list information is missing, select **Columns Chooser** and adjust the displayed columns.
 - If you need a reusable view for future reviews, select **Add Layout**, complete **Layout name**, and select **Save**.
 - If you have adjusted an existing layout, select **Update Current** to retain the changes.
6. When you need to share the reviewed list or use it outside the platform, select **Export**. Export only after confirming that the correct tab, search criteria, and columns are displayed.

Warning: Export reflects the current view. Confirm the selected tab and visible columns before selecting **Export**, particularly when reviewing requested and issued values.

All

The **All** tab contains the L/G records available in the company list. Use this tab for a broad review of L/G information across the displayed records. The list is designed to show L/G reference information and financial values, including the L/G number, beneficiary, L/G issuer, bank, requested value, issued value, and currency.

Use **Search** to narrow the list and use **Columns Chooser** to focus on the fields needed for the current review. The available screen controls do not identify an action that moves an L/G record into or out of this tab.

Principals L/Gs

L/G no.	Beneficiary	L/G issuer	Bank	Requested value	Issued value	Current value	Issue date	Expiry date	JobNo	Stage	L/G type	Increase amount
NO.100ENFP230...	Gupco	Alfa Laval	Banque Misr	5,000.00 \$	5,000.00 €	5,000.00 €	19 Mar 2023	30 Jun 2023	J23.1092	Draft	Bid bond	0.00 €
	AZC	ITT RHEINHUTTE		7,589.00 EUR	7,589.00 €	7,589.00 €	26 Oct 2023		J21.2282	Draft	Performance bo...	0.00 €
	Petrobel	GWC Italia		15,000.00 \$	15,000.00 €	15,000.00 €	11 Feb 2024		J21.1518	Draft	Bid bond	0.00 €
	Petrobel	GWC Italia	National Bank O...	22,660.30 EUR	22,660.30 €	22,660.30 €	15 Feb 2024	01 Mar 2024	J20.1655	Draft	Performance bo...	0.00 €
	RPE	KTR GmbH		10,000.00 €	10,000.00 €	10,000.00 €	03 Dec 2024		J23.1252	Draft	Down payment ...	0.00 €
	RPE	KTR GmbH		30,000.00 EGP	30,000.00 €	30,000.00 €	03 Dec 2024		J23.1252	Draft	Down payment ...	0.00 €
	INTERIS	Alfa Laval		100,000,000.00 ...	100,000,000.00 €	100,000,000.00 €	01 Oct 2025		J25.1059	Draft	Bid bond	0.00 €
	CoITech	Alfa Laval		50,000.00 EUR	50,000.00 €	50,000.00 €	02 Oct 2025		J25.1097	Draft	Bid bond	0.00 €

company

The **principals lgs** tab contains L/G records for principals. Use this tab when your review concerns principal-related L/G activity rather than the full company list. Review the displayed L/G number, beneficiary, issuing information, bank, requested value, issued value, and currency in the context of the selected list layout.

Use **Search** to locate relevant principal L/G records, then update the visible columns or export the current list if required. The available controls do not identify an action that moves records into or out of this tab.

Examples

A finance officer needs to prepare a review of principal-related letters of guarantee for a bank follow-up meeting.

1. The finance officer opens **Sales** and selects **Company L/Gs**.
2. The officer selects **principals lgs** to focus the review on principal L/G records.
3. In **Search**, the officer enters the beneficiary name or bank name relevant to the meeting.
4. The officer selects **Columns Chooser** and ensures that L/G number, beneficiary, L/G issuer, bank, requested value, issued value, and currency are visible.
5. The officer creates a reusable view by selecting **Add Layout**, entering **Principal L/G Bank Review** in **Layout name**, and selecting **Save**.

6. The officer selects **Update (icn-update)** to refresh the displayed list.
7. After checking that the search result and financial-value columns are correct, the officer selects **Export** and uses the exported list for the meeting.

Tips

Tip: Keep separate layouts for different operational reviews, such as sales follow-up, finance review, or project-related L/G monitoring.

Note: Requested value and issued value are separate displayed amounts. Review both values before reporting on the current L/G position.

Warning: Do not delete a layout unless it is no longer required. Select **Delete Current** only after confirming that the active layout is the one you intend to remove.

Troubleshooting

Symptom	Likely cause	Fix
The required L/G record is not visible.	The wrong tab is selected or the search criteria are too restrictive.	Select All or principals lgs as appropriate, then revise or clear Search .
Important information is missing from the list.	The active layout does not include the required columns.	Select Columns Chooser , display the required columns, and select Update Current if the revised layout should be retained.
Layout changes are lost after leaving the screen.	The layout was not saved or updated.	For a new layout, enter Layout name and select Save . For an existing layout, select Update Current .
The exported file does not contain the expected records or columns.	The export was created from the wrong tab, search result, or layout.	Return to the correct tab, verify Search and the visible columns, then select Export again.

Related pages

- [Letters Of Guaranties](#)

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- [Sales — Learning Path](#)
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- [Sales record](#)
- [Pricing Quotation](#)
- [Sales jobs](#)
- [buyouts](#)
- [List](#)
- [NewInstantJob](#)
- **Pricing Tool**